

SELECTED FINANCIAL INFORMATION

Bombardier Aerospace

Total aircraft deliveries

(in units)	Fourth quarters ended December 31		Fiscal years ended December 31	
	2014	2013	2014	2013
Business aircraft	78	60	204	180
Commercial aircraft	22	21	84	55
Amphibious aircraft	1	2	2	3
	101	83	290	238

Total aircraft net orders

(in units)	December 31, 2014			December 31, 2013		
	Gross orders	Cancellations	Net orders	Gross orders	Cancellations	Net orders
Fourth quarters ended						
Business aircraft	49	(17)	32	231	(23)	208
Commercial aircraft	32	—	32	42	—	42
Amphibious aircraft	3	—	3	2	—	2
	84	(17)	67	275	(23)	252
Fiscal years ended						
Business aircraft	181	(52)	129	369	(64)	305
Commercial aircraft	149	(1)	148	92	(11)	81
Amphibious aircraft	5	—	5	2	—	2
	335	(53)	282	463	(75)	388

Book-to-bill ratio⁽¹⁾

	Fourth quarters ended December 31		Fiscal years ended December 31	
	2014	2013	2014	2013
Business aircraft	0.4	3.5	0.6	1.7
Commercial aircraft	1.5	2.0	1.8	1.5
	0.7	3.0	1.0	1.6

⁽¹⁾ Defined as net orders received over aircraft deliveries, in units.

Order backlog

(in billions of dollars)	As at	
	December 31, 2014	December 31, 2013
Aircraft programs	\$ 33.4	\$ 33.9
Long-term maintenance and spares support agreements	2.8	2.9
Military Aviation Training ⁽¹⁾	0.4	0.5
	\$ 36.6	\$ 37.3

⁽¹⁾ On January 26, 2015, Bombardier announced that it has reached a definitive agreement for the sale of its Military Aviation Training (MAT) activities to CAE Inc.

Bombardier Transportation

Revenues by geographic region

	Fourth quarters ended December 31				Fiscal years ended December 31			
	2014		2013		2014		2013	
Europe ⁽¹⁾	\$ 1,728	66%	\$ 1,677	68%	\$ 6,471	67%	\$ 5,874	67%
North America	393	15%	429	18%	1,527	16%	1,581	18%
Asia-Pacific ⁽¹⁾	366	14%	189	8%	1,041	11%	770	9%
Rest of world ⁽¹⁾⁽²⁾	147	5%	156	6%	573	6%	541	6%
	\$ 2,634	100%	\$ 2,451	100%	\$ 9,612	100%	\$ 8,766	100%

⁽¹⁾ The increases in Europe reflect a negative currency impact of \$114 million for the fourth quarter and a positive currency impact of \$70 million for the fiscal year ended December 31, 2014, while the increases in Asia-Pacific reflect negative currency impacts of \$12 million and \$38 million respectively, and the variances in the Rest of world region reflect negative currency impacts of \$17 million and \$34 million respectively.

⁽²⁾ The Rest of world region includes South America, Central America, Africa, the Middle East and the CIS.

Order intake and book-to-bill ratio

	Fourth quarters ended December 31		Fiscal years ended December 31	
	2014	2013	2014	2013
Order intake (in billions of dollars)				
Rolling stock	\$ 1.1	\$ 1.4	\$ 7.0	\$ 5.4
Services	0.5	0.5	4.4	2.0
System and signalling	0.2	—	1.2	1.4
	\$ 1.8	\$ 1.9	\$ 12.6	\$ 8.8
Book-to-bill ratio ⁽¹⁾	0.7	0.8	1.3	1.0

⁽¹⁾ Ratio of new orders over revenues.

Order backlog

(in billions of dollars)	As at	
	December 31, 2014	December 31, 2013
Rolling stock ⁽¹⁾	\$ 19.9	\$ 21.1
Services	9.3	7.4
System and signalling	3.3	3.9
	\$ 32.5	\$ 32.4

⁽¹⁾ Of which \$9.9 billion, or 50% of rolling stock order backlog, had a percentage of completion from 0% to 25% as at December 31, 2014 (\$12.0 billion, or 57%, as at December 31, 2013).